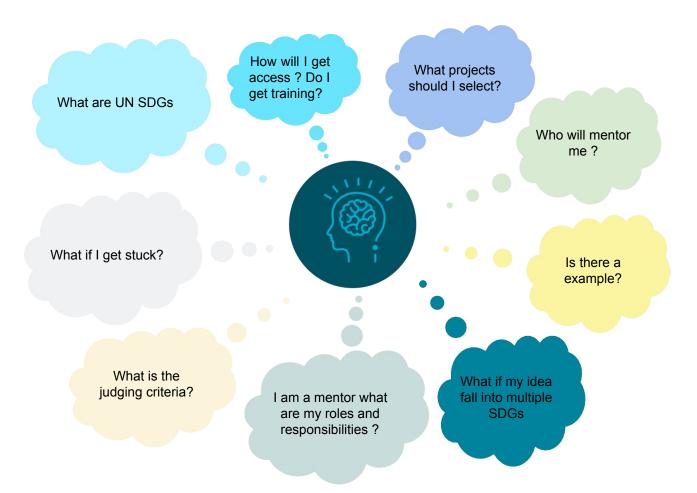


### **ISF TAL TRANSFORMERS 2023**

**Global Youth Social Innovation Challenge** 



### **Registered for Transformers ...Now what**



# About TRANSFORMERS

Virtual competition, a youth philanthropy and social entrepreneurship initiative of **Touch-A-Life Foundation** - a nonprofit organization & **India Startup Fest** that is focused on creating social impact using digital platforms.

- For Youth Ages Upto 22
- Participation is free and is virtual
- Register your team at <u>www.taltransformers.org</u>





### Goals

The goal of this global competition is to engage, educate and empower youth to explore creative and sustainable social enterprise solutions towards alleviating global and local social issues.

The program encourages participating teams to submit their innovative ideas on themes and solutions related to the 17 Sustainable Development Goals (SDGs) framed by the United Nations.





































THE GLOBAL GOALS

# Don't miss the Dates!



Last date to submit ideas

05 July 2023

- Elevator Pitch Video
- TAL Social Innovation Canvas filled
- Business Plan Presentation



**Virtual Live Presentation** 

by

Top Finalists to the Grand Jury 29-30 July 2023



## TAL SOCIAL ENTERPRISE CANVAS

1

## Target community

Who is the target community your solution or innovation is aimed towards, in order to assist them in combating the social issue they face 2

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9 Revenue Streams

#### 10 Potential Risks

Identify risks or issues that can arise with your particular idea in order to foresee and prepare for possible problems. For ex: funding risk, political risk etc

## Awards and Recognitions **ISF TAL TRANSFORMERS** 2023

Seed Funding

Recognition

3

Certificate

Top innovative winning proposals will be awarded

ISF TALTransformers of the Year - awards and seed funding.

All participants will be featured on ISF TALTransformers webpage as young social innovators

All participants will be awarded ISF TAL Transformers Certificate of Participation







# **Application Training**



Powered by











## Login

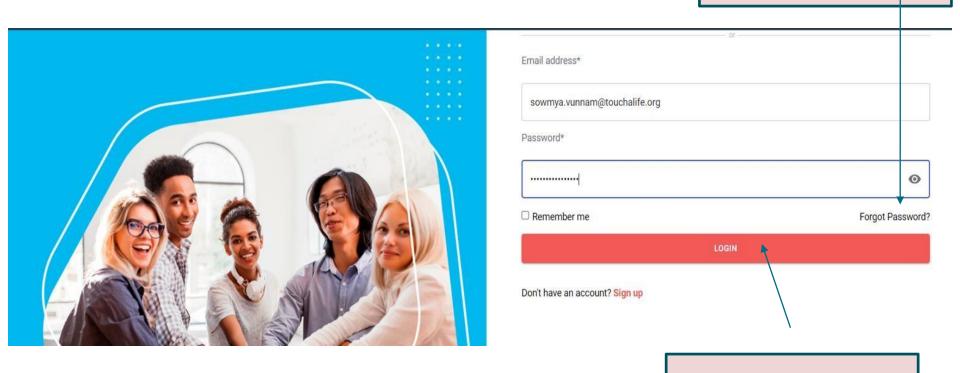
To Register: www.taltransformers.org

To Access Application: <a href="https://app.talscouts.org/login">https://app.talscouts.org/login</a>

Application related queries: info@taltransformers.org

## **Login - Credentials**

If you don't have password



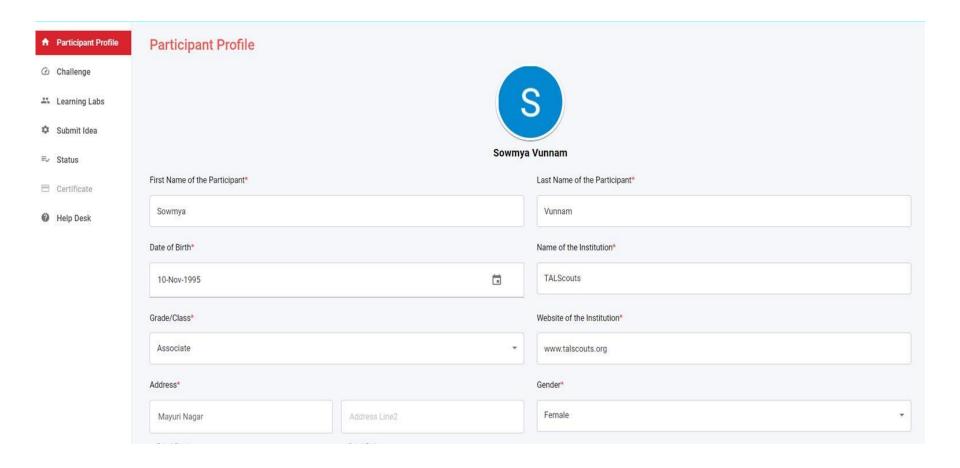
If you have password

# Once you enter into the application

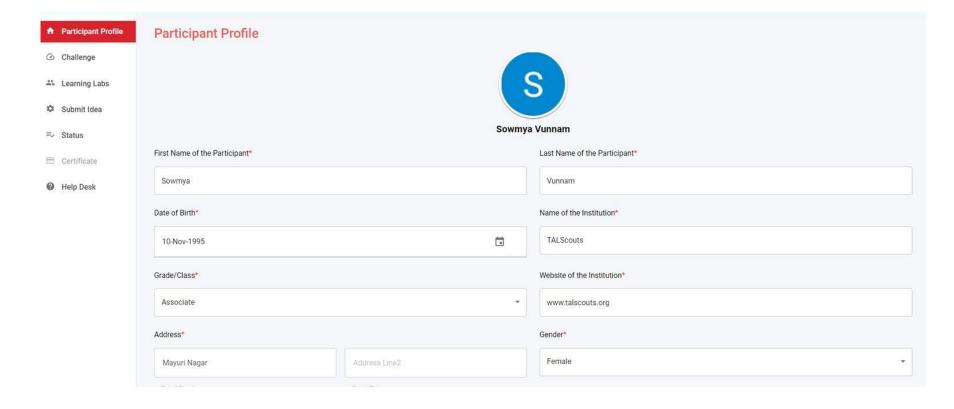


Click here

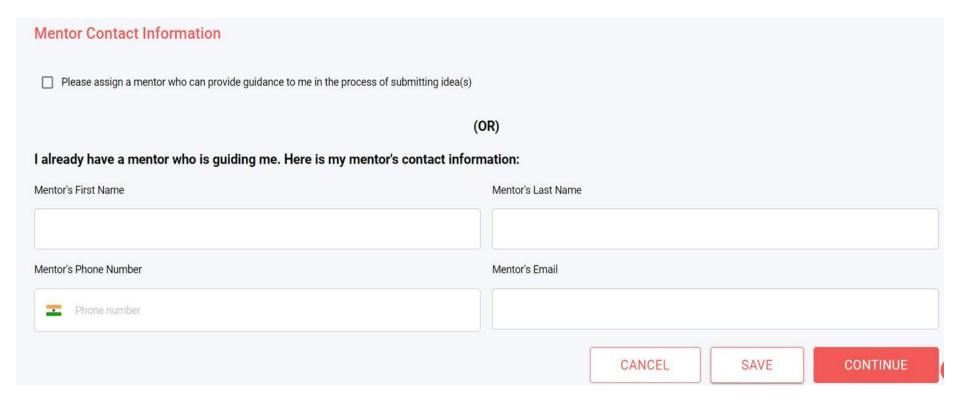
## Your Starting Page will look like this



# Step 1: Participant Profile- please fill in YOUR relevant details



# Step 1: Participant Profile- Fill in your designated mentor details OR request a mentor by clicking on the checkbox (Please assign a mentor)

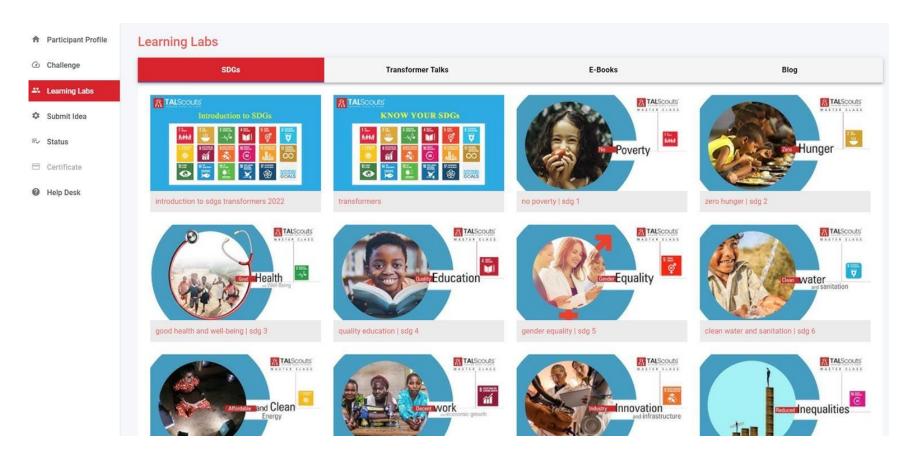


## Step 2: Brief Overview of the Challenge – Do read through

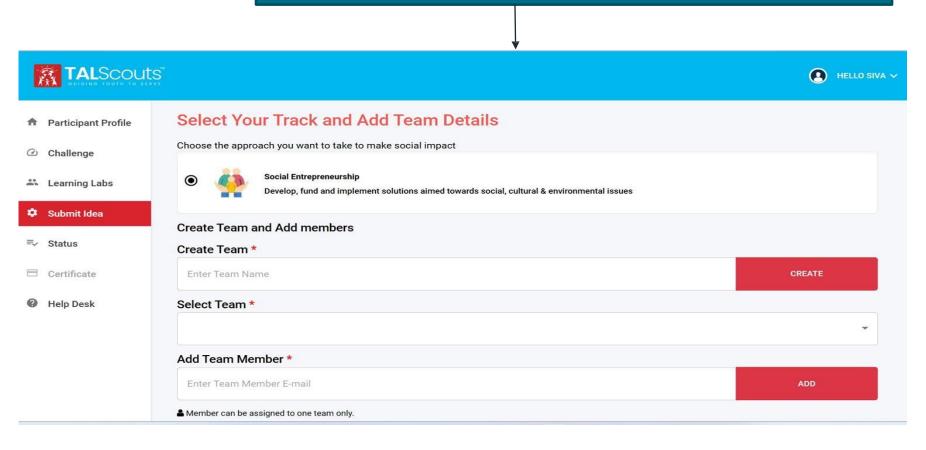


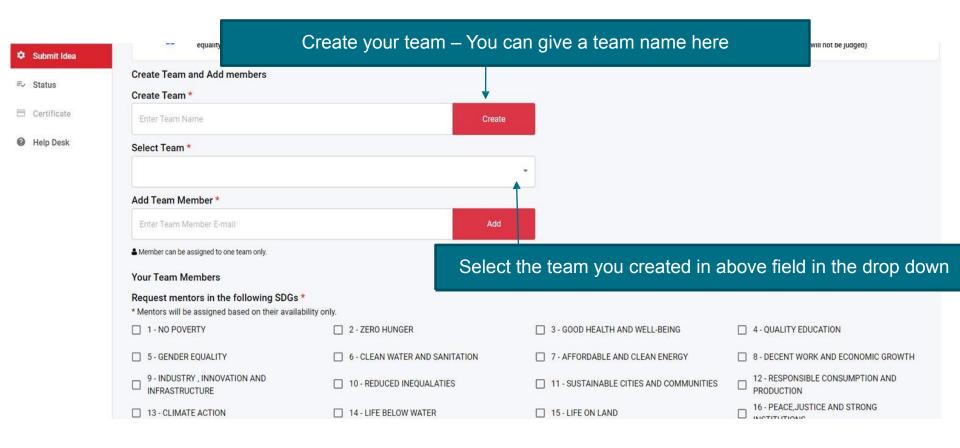
Last date to submit your ideas - 5th July, 2023.

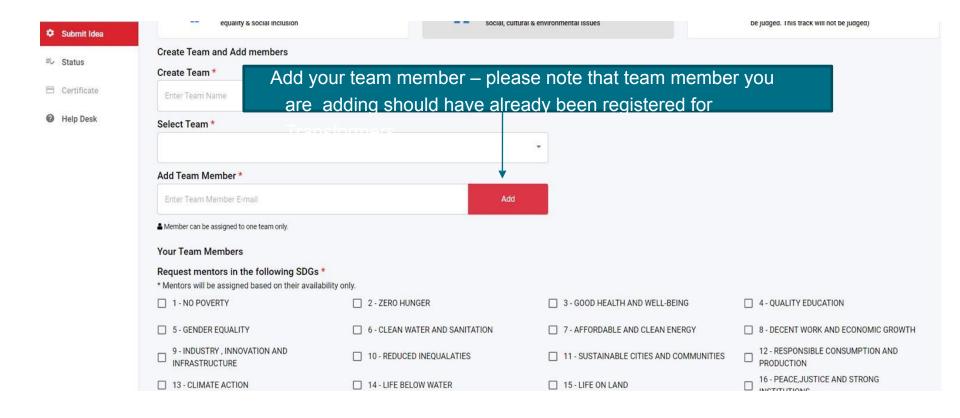
# Step 3: Learning Labs – You can find videos/e-books/blogs on the SDGs and other information related to Transformers -2022



Select your submission track – you can select only one track at a time







You can select your SDGs here

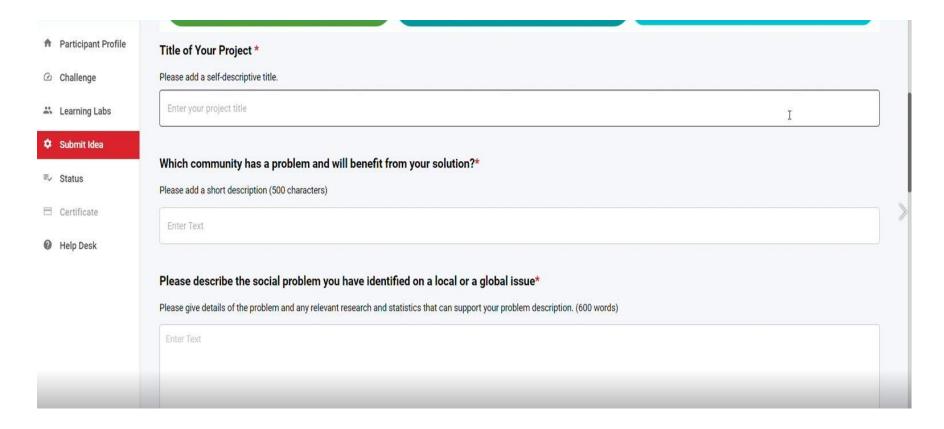
Check your details once and click continue

* M	quest mentors in the following SDGs *  lentors will be assigned based on their availability or  1 - NO POVERTY	nly.		
	1 - NO POVERTY			
		2 - ZERO HUNGER	3 - GOOD HEALTH AND WELL-BEING	4 - QUALITY EDUCATION
	5 - GENDER EQUALITY	☐ 6 - CLEAN WATER AND SANITATION	7 - AFFORDABLE AND CLEAN ENERGY	8 - DECENT WORK AND ECONOMIC GROWT
	9 - INDUSTRY , INNOVATION AND INFRASTRUCTURE	☐ 10 - REDUCED INEQUALATIES	☐ 11 - SUSTAINABLE CITIES AND COMMUNITIES	12 - RESPONSIBLE CONSUMPTION AND PRODUCTION
	13 - CLIMATE ACTION	☐ 14 - LIFE BELOW WATER	☐ 15 - LIFE ON LAND	☐ 16 - PEACE, JUSTICE AND STRONG INSTITUTIONS
	17 - PARTNERSHIP FOR THE GOALS			

## **Step 5: Submit Idea- Canvas**

- Community having problem and getting benefit
- Addressed social problem
- Proposed Solution
- Target Impact
- Lives it will change
- Unique Value Proposition
- Target Partner
- Cost Structure
- Revenue Streams
- Potential Risks
- Pitch Deck

## Step 5: Submit Idea. Answer the questions in detail



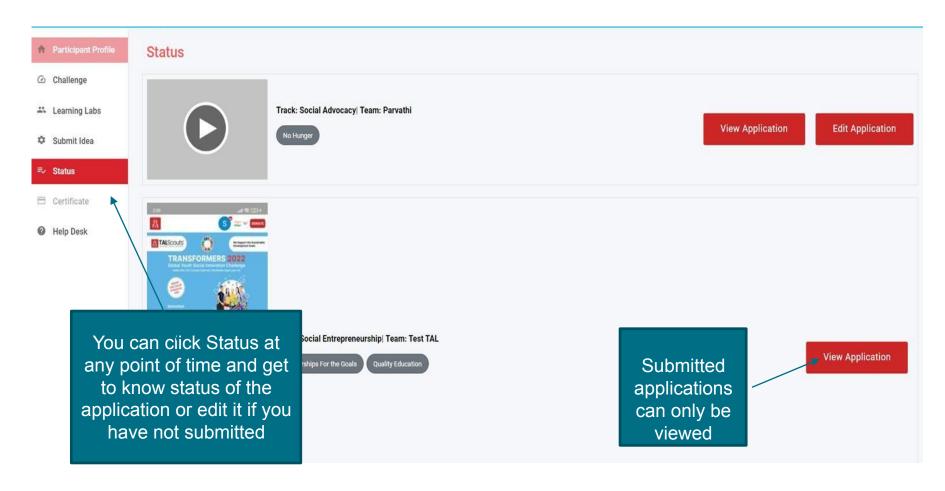
### **Step 5: IMPORTANT**

Keep Continue to Saving next page and to upload Saving your Pitch MYA V Deck Revenue Streams\* Participant Profile How do your expect to generate funds to create social impact? what is your 5 year growth plan? (600 words) Challenge Three major sources of Revenue: Crowd Funding: Raising funds through public support Learning Labs Grants: Individual or organization grants from local or foreign bodies in support of particular projects CSR: Corporate Funding Submit Idea In the Next Five Years: ≡ Status With increased reach of TALScouts, there is possibility of growth in crowdfunding. With increasing activities, interested parties might invest more in grants and a credible and impactful ledger of activities can create stable channels of corporate social funding. □ Certificate Help Desk Potential Risks\* What potential risks do you see for the success of your, social enterprise - operational risk, funding risk, social risk, political risk, any other type of risk. (600 words) Funding risk is a potential issue due to NGOs are not for profit and therefore do not generate revenue outside of external funds. Social risks vary pertaining to certain groups or communities which we might work in helping towards as per certain projects, but this can be avoided with sufficient research, information and sensitivity. SAVE DRAFT BACK

#### Upload your MANDATORY Pitch **Step 5: IMPORTANT** Deck here-containing information of business canvas Add images plus extra info you want to RELEVANT to the project \*Compulsory ♠ Participant Profile @ Challenge Learning Labs Submit Idea ≡ Status E Certificate ADD IMAGES ADD VIDEOS □ UPLOAD SUPPORTING DOCUMENT(S) Help Desk Video pitch (up to 5 mins) URI Link to a YouTube or Vimeo Video ☐ I Agree with the Terms &conditions I understand that this submission is final, no further changes will be considered for my idea submission. BACK SAVE DRAFT User Idea updated successfully.

#### **Step 5: IMPORTANT- Upload Necessary files** Save Draft Submit only the to access final version as submission you cannot edit later after submission \* Participant Profile Challenge Learning Labs Submit Idea ≡ Status ADD IMAGES □ Certificate ADD VIDEOS ■ UPLOAD SUPPORTING DOCUMENT(S) Help Desk Video pitch (up to 5 mins) ☐ I Agree with the Terms &conditions ☐ I understand that this submission is final, no further changes will be considered for my idea submission. BACK SAVE DRAFT User Idea updated successfully.

### **Step 6: Status**



## Social Entrepreneurship **Business Canvas**









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Identify risks or issues that can arise with your particular idea in order to foresee and prepare for possible problems. For ex: funding risk, political risk etc

# Target community

Who is the target community your solution or innovation is aimed towards, in order to assist them in combating the social issue they face

#### Descriptio n

This segment represents the direct users of the product or service.

Communities may be individuals, communities, companies, or organizations.

Assuming business case is there, there will be paying customers or sponsored

## Important questions

For whom is value created (directly and indirectly)?

Who are your paying community, the direct market segment you focus on?

What are the specific characteristics of your community (in terms of demographic, lifestyle, behavioral aspects, and so on)?

#### Exercis e

Briefly mention the community(s) and add characteristics such as sex, age, education, household composition, employment status etc. and behavioral aspects such as buying behavior, expenditure level, usage rate, etc.

Also question if What you know about them is based on current and reliable information or on perceptions?

# Target problem

What is the target problem that your solution or innovation seeks to identify and address.

What are the current alternatives in place to address this problem

#### Descriptio n

Identify the social issue or related problem that the community of people you have chosen are facing

Communities may be individuals, communities, companies, or organizations, which face an issue due to economic, social, cultural or political barriers.

## Important questions

What is/are the social/economic/political issue(s) negatively affecting the people of a community (directly and indirectly)?

How is the problem disturbing either basic rights or development of the community?

What are the specific alternatives, if any, present to tackle this problem today?

#### Exercis e

Briefly mention the community(s). Describe the problem in detail and add characteristics such as nature of issue, causes, effects etc

Also question if current solutions are reliable and backed by information.

### Solution

What is the proposed solution, its characteristics and performance

#### Descriptio n

The description of your proposed solution to the identified problem. Including its characteristics, functioning, materials required and reach

## Important questions

What is the basis of your idea?

What are the features and characteristics that makes your idea a reasonable solution to the issue. do you mitigate potential negative outcomes, consequences, and risks?

What is the long-term impact What is the desired change the PPP is aiming for?

How is the intended impact valued in the outer (investors') world?

#### Exercis e

Briefly mention the community(s) and add characteristics such as sex, age, education, household composition, employment status etc. and behavioral aspects such as buying behavior, expenditure level, usage rate, etc.

Also question if What you know about them is based on current and reliable information or on perceptions?

# Target Impact

How many people will be positively affected by the solution or innovation proposed. How many people do you aim to reach in the next five years?

#### Descriptio n

The impact is the social, public, and environmental value created by your idea.

## Important questions

What positive (social, public and/or environmental) impact is generated beyond customer value?

How do you mitigate potential negative outcomes, consequences, and risks?

What is the long-term impact What is the desired change the PPP is aiming for? How is the intended impact valued in the outer (investors') world?

#### Exercis e

Briefly mention the community(s) and add characteristics such as sex, age, education, household composition, employment status etc. and behavioral aspects such as buying behavior, expenditure level, usage rate, etc.

Also question if What you know about them is based on current and reliable information or on perceptions?

### Unique Value Proposition

What makes your proposed solution/innovation unique or different from existing ideas. What is the creative/innovative element that brings most value to your idea?

## Descriptio n

A value proposition helps identify and assess the benefits .It clearly answers the question: "What's in it for them?" Formulating a Value Proposition forces you to be focused, which will help define future marketing and distribution activities.

## **Important** questions

- What unique value is delivered to customers?
   What is the functional and emotional benefit for the targeted customers? What's in it
- for them?
- Do you have research or reasoning to gain the trust and confidence of the customer?
- How do you distinguish yourself with your value proposition, compared to your (potential) competitors? What makes you unique?

## Exercis

The 5 key elements of a Value Proposition are:

- 1. Insight: what does the customer aspire to, that is provided by you?
- 2.Functional benefits: What does the product or service do? How does it solve the problem?
- 3.Emotional benefits: How does the end-user feel when he or she uses the product?
- 4. Reason to believe: Why would the user believe you and buy your product or service?
- 5.Key message or tagline: How would you summarize your proposition in a few words?

### Cost Structure

What are the costs of resources involved, in setting up or producing your idea into reality, as a whole and per unit.

## Descriptio n

The Cost Structure describes all the costs incurred to operate and is crucial to understanding the viability.

Creating and delivering value, maintaining relationships, and generating revenue all incur costs

## Important questions

- What are the key cost components (capital expenditure, operational expenditures, maintenance costs, taxes, etc)?
- Identify and calculate the Key Activities and Key Resources.
- How much are these costs (in absolute figures and proportionately)?
- Are the costs forecasts in line with the budget estimations?

#### Exercis e

The cost structure can be developed by systematically mapping all costs associated with the Key Activities and Key Resources, as well as identifying the variable and fixed costs.

### Revenue Streams

How will you procure the fund required to start and continue your venture? What are the channels of revenue you will use for your idea to function for the next five years?

#### Descriptio n

Revenue Streams
represent the money
(not just the profit!) an
idea generates from
each customer and/or
production unit as well
as other income
sources

Understanding what value your customer segments are willing to contribute for will generate one or more revenue streams- in form of funds, resources etc.

## Important questions

- What are the different revenue streams?
- How much does each revenue stream contribute to the overall revenues?
- What are the pricing mechanisms for the products and services?
   (Ex- ads placement for apps, grants for inventions etc)
- How good (or bad) is your revenue pipeline portfolio?

#### Exercis e

Research different revenue channels and identify one suitable to your idea. How will you fund your project for years to come.

Revenues are as follows:

- •For capital costs:
- Grants from donors and development banks
- •From products/ services delivered:
- -Electricity etc

### 10 Potential Risks

Identify risks or issues that can arise with your particular idea in order to foresee and prepare for possible problems .

For ex: funding risk, political risk etc

## Descriptio n

Understand the limitations within your idea, as well as possible external barriers to the functioning of your idea/project. These are the risks you will face and have to take care of.

## **Important questions**

What barriers could impact the value or performance of the idea?

How do you identify potential negative outcomes, consequences, and risks?

What is the long-term plan to mitigate these risks?

How is the idea able to withstand barriers and create impact?

#### Exercis e

Briefly mention the barriers that would exist in various stages of the idea, from creation, to access to community, funding etc

Ask yourself what could be the barriers to your idea if applied to your immediate surroundings and to your target group.

### SDGs supported

The SDG/s that the solution supports/works towards

## Descriptio n

Understand the boundaries and scope of your idea, and connect it to the relevant SDG based on the area the solution if focused towards. There can be more than one SDG per idea as SDGs are interlinked.

7

# Target Partners

Identify the organizations, institutions etc whose support & partnership you require for smooth functioning of your idea.

## **Descriptio** n

You can choose your suitable partners across government bodies, nonprofits and corporates etc As well as individuals such as angel investors, philanthropists etc.

# Thank You

For more information: info@taltransformers.org